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...port
sales, two bright spots in the
economy in 1987.

Lawrence Chimarine, chairman
of the Wefa Group, formerly
Wharton Econometrics, said he did

high."

The strength in exports has
helped push total orders up by
7.2% in the first 11 months of 1987,
compared to a 0.6% decline in
manufacturing orders for all of
1986.

DOLLARS AND NONSENSE

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marketing at Pacific States Casualty Co.

■ **Bob Newman**, chief account executive, has been named vice president-corporate relations of Sales Boosters Inc., Los Angeles.

■ **Donald J. Dorsey** and **Edwin E. Stonefelt** have been named executive vice presidents of County Savings Bank. Dorsey is chief loan officer and Stonefelt is chief financial officer.